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## **ARCHIBUS Listed as a Leader in Software Magazine's 2013 Software 500 Rankings**

### **ARCHIBUS Federated Eco-System (ARCHIBUS) cited as the World's 3<sup>rd</sup> Largest Provider of Software and Services related to Enterprise Application/Data Integration**

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**ARCHIBUS** ([www.elsoptech.com](http://www.elsoptech.com)) announces its inclusion in Software Magazine's 2013 Software 500 ranking of the world's largest software and services providers.

For the 4<sup>th</sup> time in a row, ARCHIBUS was ranked among the top 60 companies which met the publication's criteria, a list that includes other world-class companies such as Microsoft, Hewlett-Packard, Oracle, Accenture, EMC, SAP, NTT Data Corporation, Adobe, Apple, Google and Autodesk.

"The Software 500 helps CIOs, senior IT managers, and IT staff research and create the short list of business partners," says John P. Desmond, editor of Software Magazine and [SoftwareMag.com](http://SoftwareMag.com). "It is a quick reference of vendor viability."

The 2013 Software 500 is a revenue-based ranking of the world's largest software and services suppliers, targeting medium to large enterprises, their IT professionals, software developers, and business managers involved in software and services purchasing.

“For over 30 years, the members of the ARCHIBUS Federated Eco-System have enabled ARCHIBUS to be the best-of-the-best and continually the #1 real estate, infrastructure, and facilities management software and services offering in the world,” says Bruce K. Forbes, Founder/President and CEO of ARCHIBUS. “ARCHIBUS products and services are a living testimony to the successes of our Community, which includes over 4,000 ARCHIBUS Professionals, over 1,600 ARCHIBUS Business Partners and over 7 million ARCHIBUS Users, who manage over 15 million ARCHIBUS-supported ‘smart’ and ‘intelligent’ buildings and properties in over 190 countries.”

### **Software Magazine Recognizes ARCHIBUS Federated Eco-System as one of the World's Prominent Software and Services Organizations**

ARCHIBUS placed 54th in the overall ranking of Software 500 organizations, with software and services activities exceeding \$2.2 billion. ARCHIBUS has garnered a position of dominance in the Integrated CAFM™ (Computer-Aided Facilities Management), IWMS (Integrated Workplace Management System), TIFM™ (Total Infrastructure & Facilities Management) and UIFM™ (Ubiquitous Infrastructure & Facilities Management) global markets and continues to enjoy remarkable customer retention of over 96.4%.

- ARCHIBUS was ranked as one of the largest Privately-held Software and Services Companies in the world, after companies such as SAS.
- ARCHIBUS was ranked globally as the 3rd largest Enterprise Application/Data Integration Software and Services Company, after SAP and Citrix.

### **World-Class Enterprise Applications and Data Integration Empowered by Robust ARCHIBUS Interoperability with Other Enterprise Systems**

ARCHIBUS’ robust interoperability and data integration with other enterprise applications such as CRM, CMMS, EAM, BAS, IWMS, TIFM systems and/or ERP offerings (from [vendors such as SAP](#), Oracle, Sage and Microsoft) via its Connectors™ -- for consolidating data integration with HR, space, occupancy and financial information -- delivers robust Integrated Web Services Portals and Mobile Framework platforms. An aggressive technology roadmap is designed to deliver a comprehensive, short Time-to-Value, high ROI (Return on Investment) solution with a low TCO (Total Cost of Ownership) profile.

ARCHIBUS Enterprise Information Modeling™ (EIM), BIM 4.0™, and seamless integration with other enterprise systems, including architectural and geographic information systems (GIS), empower the ARCHIBUS Community to transform their organizations and achieve their goals more efficiently and effectively.

“In the late 1970’s organizations began to realize that Real Estate, Infrastructure and Facilities related expenses represented the second-largest line item on a company’s income statement, after employee compensation. Since that time, members of the ARCHIBUS Federated Eco-System have worked hard to address the optimization and, where possible, reduction of these expenses,” says Mr. Forbes. “We are honored to be listed in the Software Magazine’s 2013 Software 500 for the fourth time in a

row. The efforts of the members of the ARCHIBUS Community around the globe have enabled us to achieve amazing things. Thank you to everyone.”

“Some of our more recent advancements include Quick Start Role-based Home Pages which enable even the most novice user to be successful in a day. These Quick Start Home Pages for space and building operations are designed to increase productivity through streamlined views of related data and processes. Seamlessly integrated Enterprise Applications and Data Integration have never been easier. In addition, videos, tutorials, and how-to instructions enable individuals and work teams to be productive, *in just one day.*”

The screenshot shows the ARCHIBUS Portfolio Manager Home dashboard. It features a top navigation bar with the ARCHIBUS logo, 'Portfolio Manager Home', and 'Applications'. Below this are four main columns of menu items: 'Overview', 'Capital/Renting', 'Leases', and 'Cap. Administration'. At the bottom, there are three sections: 'Integrated Portfolio Metrics' (a table with columns for Metric, Current, Change, Change Per Year, % of Target, and Trend), 'Alerts' (a list of items with colored status indicators), and 'Finance'.

Four callout boxes provide additional context:

- Role-based home pages show tailored scorecards, metric data, and alerts.** (Points to the top navigation and menu structure)
- Trending metrics measure your organization's progress toward key performance goals.** (Points to the 'Trend' column in the metrics table)
- Red, yellow, and green "stoplight" colors highlight KPIs that are trending poorly.** (Points to the colored status indicators in the metrics table and alerts list)
- Metric-based alerts spotlight out-of-range conditions that need immediate attention.** (Points to the alerts list)

## ARCHIBUS Capabilities Focus on Success via Best-of-Class Technologies and Intuitive Business Transformations (IBT)

For 30 years, ARCHIBUS has provided an ever-expanding array of new Enterprise Applications and Data Integration capabilities that enrich the graphical and analytical tools that real estate, infrastructure and facilities managers need to optimize their portfolios and operations, increase operational efficiency, and reduce their organizations' total cost of occupancy.

ARCHIBUS recently released enhanced software applications and functionality for its 80+ application/activity areas, grouping them into these management domains:

- [Real Estate Portfolio Management](#) (Portfolio Management, Lease Administration, Cost Administration, Cost Chargeback and Invoicing, and Portfolio Forecasting applications)
- [Space Planning and Management](#) (Space Inventory & Performance, Personnel & Occupancy, Space Chargeback, and Strategic Master Planning applications)
- [Environmental & Risk Management](#) (Energy Management, Waste Management, MSDS, Green Building, Environmental Sustainability Assessment, Clean Building, EH&S, Compliance, and Emergency Preparedness applications)
- [Building Operations Management](#) (On Demand Work, Preventive Maintenance, Condition Assessment, and Call Center Wizard applications)

## About ARCHIBUS, Inc.

ARCHIBUS is the #1 global provider of real estate, infrastructure, and facilities management solutions with the total annual expenditures for ARCHIBUS-related products and services valued at over \$2.2 Billion (USD). For more than 30 years, ARCHIBUS innovations have fostered business transformation that saves users' organizations over \$100 billion annually.

With ARCHIBUS, organizations can use a single, comprehensive, integrated solution to make informed strategic decisions that optimize return-on-investment, lower asset lifecycle costs, and increase enterprise-wide productivity and profitability.

ARCHIBUS is the world-wide proponent for the creation of Ubiquitous Environmental Sustainability™ (UES™), Building Information Modeling 4.0™ (BIM 4.0™), Executive Information Modeling™ (EIM™), ARCHIBUS GIS Extensions™, ARCHIBUS Six Sigma Programs™, Ubiquitous Mobile Apps™, Green RFID Enterprises™, robust Performance Metrics Frameworks with Analytics™, and Intuitive Business Transformations™ (IBT™) initiatives. ARCHIBUS has dominated the global real estate, infrastructure and facilities management automation market with a market share of over 94%.

ARCHIBUS named a “leader” in the 2013 Gartner Magic Quadrant for IWMS. More than 7,000,000 ARCHIBUS users manage over 15,000,000 buildings and properties, with organizations reporting facilities-related cost savings as high as 34%. With over 1,600 ARCHIBUS Business Partners, local and regional support worldwide is available in over 190 countries and more than 30 languages. Headquartered in Boston, Massachusetts, ARCHIBUS, Inc. has pioneered computer-aided infrastructure and facilities management technologies since 1982.

Now in its 19<sup>th</sup> year, [ARCHIBUS NEXUS 2014](#) (formerly the International ARCHIBUS Users' Conference) is the largest gathering of real estate, infrastructure and facilities management automation professionals in the world.

### About Digital Software Magazine and Softwaremag.com

Digital Software Magazine, the Software Decision Journal, has been a brand name in the high-tech industry for more than 35 years. Softwaremag.com, its Web counterpart,

is the online catalog to enterprise software and the home of the Software 500 ranking of the world's largest software and services companies. See the 2013 Software 500 related postings at <http://www.softwaremag.com>

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